

### Monthly Platform Events Schedule - September

#### Meanings of Color

	Platform Events
	Carriers' Training
	Events for Members' Guests
	1-on-1 Case Studies

#### Remarks:

RSVP to the Google calendar of [admin@wayfinancial.ca](mailto:admin@wayfinancial.ca). All events take place virtually unless otherwise specified.  
Strategies and opinions presented by speakers are in their personal capacity and do not reflect the views of the Platform.

		Sep 1	Sep 2	Sep 3	Sep 4	Sep 5
Week	Time	Monday	Tuesday	Wednesday	Thursday	Friday
1st	9:30am-10am		<b>Focus Group on Corporate Cases</b> <i>CL Leon Chan &amp; Stephanie Carter</i> (10 - 12 am)			<b>HLLQP Exam Preparation</b> <i>Jack Cao</i>
	11am - 12:30pm		<b>MDRT Video: Trade Secrets &amp; More</b> (11am - 12 pm, Boardroom)	<b>Top Members' Training: Have a Crazy Idea, Have a Dream</b> <i>Sunny Chan</i> Boardroom		<b>Repricing Equimax Par</b> <i>EQ Monica Zhang</i>
	2pm					<b>1-on-1 Case Studies</b> <i>EQ Monica Zhang</i> (1 - 3 pm)
		Sep 7	Sep 8	Sep 9	Sep 10	Sep 12
Week	Time	Monday	Tuesday	Wednesday	Thursday	Friday
2nd	9:30am-10am	<b>Labour Day</b> (Office Closed)	<b>Focus Group on Corporate Cases</b> <i>CL Leon Chan</i> (10 - 12 am)	<b>Get Referrals From Your PAC Clients</b> <i>RBC Mike Jackson</i> (10 - 11 am)		<b>HLLQP Exam Preparation</b> <i>Jack Cao</i>
	11am - 12:30pm		<b>MDRT Video: Staying Relevant in this Age and Time &amp; More</b> (11am - 12 pm, Boardroom)			<b>How to Optimize Your Client's Net Worth in the Current Economic Environment?</b> <i>CL Carol Ng</i>
	2pm			<b>1-on-1 Case Studies</b> <i>RBC Mike Jackson</i>		<b>1-on-1 Case Studies</b> <i>CL Carol Ng</i> (1 - 3 pm)
		Sep 14	Sep 15	Sep 16	Sep 17	Sep 18
3rd	9:30am-11am		<b>Focus Group on Corporate Cases</b> <i>CL Jeff Nason &amp; Tim Lau</i> (10 - 12 am)			<b>HLLQP Exam Preparation</b> <i>Jack Cao</i>
	11am - 12:30pm		<b>MDRT Video: Ways to Use Innovation to Win Business &amp; More</b> (11am - 12 pm, Boardroom)	<b>Business Management on Ways to Generate Bonus by Connections</b> <i>Stephen Lai</i> Boardroom		<b>How Business is Different with COVID-19 Changes in Asian Markets</b> <i>ML Chris Chang</i>

	2pm						1-on-1 Case Studies ML Chris Chang (1 - 3 pm)	
		Sep 21	Sep 22	Sep 23	Sep 24	Sep 25	Sep 26	
4th	9:30am-11am		Focus Group on Corporate Cases CL Jeff Nason (10 - 12 am)	Prospecting Studies Amanda Ngan (10 - 11 am)	Why PAC Works the Best for Long Term Investors RBC Mike Jackson (10 - 11 am)		HLLQP Exam Preparation Jack Cao	
	11am - 12:30pm		MDRT Video: Value and Rewards of Being MDRT & More (11am - 12 pm, Boardroom)	Build an Investment Block with PAC Amanda Ngan (Boardroom)			Canada Life Retirement Solutions: Lifetime Income Benefits CL Richard Chen	
	2pm			Prospecting Studies Amanda Ngan	1-on-1 Case Studies CL Jason Yang			
		Sep 28	Sep 29	Sep 30				
5th	9:30am-11am		RESP Training Brion Chhachhi (10:30am - 12pm, Prominence Office)	Focus Group on Corporate Cases Tim Lau (10 - 12 am)				
	11am - 12:30pm							
	2pm							